

Appendix C
Product and Pricing Index
DIR-SDD-243

Product Description	DIR Customer Discount	Description of MSRP
Cisco Hardware/Software (Texas-based DIR Customer)	44%	Commercial List Price
Cisco Hardware/Software (Non Texas-based DIR Customer)	40%	Commercial List Price
Cisco Erate Bundle (with one year free SmartNET maintenance)	40%	Commercial List Price
Cisco SmartNET Maintenance (Gov)	20%	Commercial List Price
Cisco SmartNET Maintenance (Ed)	30%	Commercial List Price
Cisco Training/Installation	Call for pricing	

These discount offerings cannot be used in conjunction with any other trade-in program, promotion, Erate discount, bundles or other offerings by Cisco.