

APPENDIX C - PRICING INDEX TO DIR-SDD-1492 Altura Communication Solutions, LLC Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
Avaya Communication Manager Common Eq, Messaging, Conferencing	
CM Common Hardware	43.75%
CM Software	43.75%
CM R Server	43.75%
Integrated Management	43.75%
CM CSI Server	43.75%
CM SI Server	43.75%
CM S8500, S8700, S8710, S8800 Svrs/Gateways	43.75%
CM S8400, Svrs/Gateways	43.75%
CM S8300, Svrs/Gateways	43.75%
Enterprise hdw	43.75%
Enterprise SW	43.75%
IP Common	43.75%
IP Softconsole	43.75%
Peripheral Equipment	43.75%
ECAD - Modular Messaging	43.75%
ECAD - Intuity Interchange	43.75%
ECAD - Intuity Lodging	43.75%
ECAD - Internet Messaging	43.75%
Audix	43.75%
ECAD - Octel 250/350	43.75%
ECAD - Octel 200/300	43.75%
Coverged Conferencing	43.75%
IP Office / PARTNER	43.75%
Modular messaging hdw/sw	43.75%
ECAD Intuity Audix Hdw/SW	43.75%
ECAD Call center CTI	43.75%
Polycom	43.75%
Polycom peripherals, Picturatel	43.75%
Polycom view station and web products	43.75%
ECAD - Unified Communication	43.75%
Call Center	
ECAD Call Center	35.75%
ECAD Self-Service	35.75%
ECAD - Reporting	35.75%
ECAD - Predictive Dialer	35.75%
ECAD - Contact Center	35.75%
Extreme	35.75%

OEM - Nice	35.75%
SpectraLink Wireless	35.75%
IP Endpoints and Digital phones	
DCP Terminals	39.75%
IP Endpoints	39.75%
Avaya/Nortel	
Nortel Networks: Passport, BPS, Batstack, Contivity	45.75%
Nortel Networks: Other LAN-WAN not specified, routers,	45.75%
CCMIS, Companion, Norstar, System Upgrades, (M1/CSE	45.75%
Nortel Networks: Symposium, Call Pilot, CCMIS, Compa	45.75%
Nortel Networks: BCM200/400, BCM50	45.75%
Nortel Networks: MCS	45.75%
Nortel Optical	45.75%
@Comm	
Commview	18.75%
Commview Hosted	9.75%
XIOX	18.75%
Fujitsu	
Hardware/Software	33.75%
Sonexis	
Hardware/Software	25.75%
VPI	
Hardware/Software	18.75%
Maintenance	
@Comm Annual Subscription	7.75%
Fujitsu	9.50%
Nortel	29.50%
Sonexis	0.75%
VPI	0.75%
Altura BP Maintenance	15.75%
Technical Services	
@Comm	0.75%
Fujitsu	9.50%
Nortel BP Services (Installation, Technical Services, Train	29.50%
Nortel Networks Services	14.50%
Avaya Services (Install, Technical Services)	4.75%
Altura BP Services (Installation, Technical Services, Train	15.75%

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